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NEW YORK, January 2, 1892.

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## Appletons' Handbook of Winter Resorts.

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INDEX TO ADVERTISERS.	PAGE
Appleton (D.) & Co	. 1
Arnold (Joseph A.)	. 13
Baker & Taylor Co	
Books for Sale	. 12
Books Wanted	11
Copyright Notices	. 13
Davis (The F. A.) Co	. 2
Dillingham (Charles T.)	. 14
Gay & Bird	
Hessling & Spielmeyer	
Kellogg (A. H.)	. 15
Lippincott (J. B.) Co	· 14
Luyster (S. B.)	
Munn & Co	. 16
"My Opinions and Betsey Bobbett's." Presbyterian Board of Publication	. 13
Presbyterian Board of Publication	. 15
Saalfield & Fitch	
Schlöffel (E. F. A.)	
Situations Wanted	
Special Notices	
Steiger (E.) & Co	
Stewart (H. F.)	
Vail (J. H.) & Co	
Wigand (Otto) & Son	. 15

#### NOTES IN SEASON.

HARPER & BROTHERS will publish shortly Thos. Hardy's new story, "' Tess' of the D'Urbervilles, pronounced by competent critics to be one of the best that he has yet written.

J. B. LIPPINCOTT COMPANY will publish early a new novel by Marion Harland, entitled "His Great Self." We understand it is a story of Colonial Virginia, and that the characters are

CHARLES F. TRETBAR, of Steinway & Son, N. Y., to whom the lovers of music are already indebted for a number of scholarly works, announces a translation by Mrs. John P. Morgan of Anton Rubenstein's new book "A Conversation on Music." It may be expected shortly.

WM. WOOD & Co. announce that with the December number the further issue of the Medical and Surgical Monographs will cease. The December issue will appear some time this month or in February. The delay is in consequence of the translating of some new books included in this number.

TICKNOR & Co., Boston, announce "The Norman Monuments of Palermo and Environs," by Arne Delhi and G. H. Chamberlain, architects, in four parts, with fifty measured drawings, several cuts in the text, and many photographic views. The edition will be limited and sold by subscription.

IAMES POTT & Co. announce a new novel called "Sylvestre Romoine," the author of which is the Rev. Charles Pelletreau, rector of the Episcopal Church at Ballston. It is expected that the work will be ready for publication at an early day. Mr. Pelletreau is an experienced writer, not only for the pulpit but for the press, with an interesting and original mind.

L. PRANG & Co. have published an attractive calendar for the nursery, the play-room and the kindergarten, entitled "Mother Goose." The "mount" is 13½ x 16 inches, and shows the good old lady surrounded by the many children of her fancy, "Little Boy Blue," "Little Bo-peep" and all the rest, dressed in charming colored costumes made in the London Walter Crane fashion by Miss Laura C. Hills.

D. C. HEATH & Co. will publish this month "White's Number Lessons," graded for second "White's Number Lessons," graded for second and third year pupils. It has been carefully selected from the every-day blackboard work used in the Syracuse (N.Y.) schools, and contains no work that has not been long tried and approved by the very best primary teachers. It deals with numbers thoroughly and progressively from ten up into the thousands, using easy fractions and Roman numerals throughout. Original problem-pictures, and problem-making are features of the book.

A. C. McClurg & Co. have just ready two new volumes of Laurel-Crowned Verse, devoted to Tennyson's "Idylls of the King" and Moore's "Lalla Rookh." They have a volume of poetry by F. W. Gunsaulus, author of "Monk and Knight," which takes its title form the leading poem, "Phidias," and is chaste y gotten up in white and gold, protected by a slip cover of old gold silk. "A Song of Life," by Margaret Warner Morley, hardly conveys the idea that this is a book intended for young people, describing flowers, fishes, frogs, birds, etc., from a naturalist's standpoint, illustrated with graceful pictures. by the author and Robert Forsyth.

#### NOTES ON AUTHORS.

The author of "Tim," recently published by Macmillan & Co., according to *The Critic*, is Howard Sturgis, brother of the novelist, Julian Sturgis.

Two marriage engagements in the English-literary world were announced in London last week—that of Dr. Benjamin Ellis Martin, of America and the world at large, to Miss Charlotte May Gunnison, of Boston, who for the last twoor three years has been living with her sister, Mrs. Arthur Warren, in London, and that of Rudyard Kipling to the sister of the late Wolcott Balestier, who collaborated with Kipling in producing the novel now running in the Century magazine, and whose sad death from typhoid fever occurred three weeks ago. Dr. Martin and Miss Gunnison will be married in February. and Mr. Kipling and Miss Balestier later.

#### WEEKLY RECORD OF NEW PUBLICATIONS.\*

The abbreviations are usually self-explanatory. c. after the date indicates that the book is copyrighted; if the copyright date differs from the imprint date, the year of copyright is added. Books of foreign origin of which the edition (annotated, illustrated, etc.) is entered as copyright, are marked, e.d.; translations, c. tr.; n.p. in place of price, indicates that the publisher makes no price, either net or retail, and quotes prices to the trade only upon application.

ottcation.

A colon after initial designates the most usual given name, as: A: Augustus; B: Benjamin; C: Charles;
D: David; E. Edward; F: Frederic; G: George; H: Henry; I: Isaac; J: John; L: Louis; N: Nicholas; F.
Peter: R: Richard; S: Samuel; T: Thomas; W: William.

Sizes are designated as follows: F. (folio: over 30 centimeters high); (Q. 410: under 30 cm.); O. (8vo: 25 cm.)
D. (12mo: 20 cm.); S. (15mo: 17/2 cm.); T. (24mo: 15 cm.); Tt. (32mo: 12/2 cm.); Fe. (48mo: 10 cm.). Sq., obl.,
mar., designate square, oblong, narrow books of these heights.

Aldrich, Anna Morrison. The travels of three insects; il. by Mary A. Morrison. Cin., O., Rob. Clarke & Co., 1892. c. unp.

sq. D. cl., \$1. A little story of a gallinipper, a grasshopper and a blue-bottle fly. Illustrated with full-page pictures.

Allen, Grant. The Duchess of Powysland.
Bost., B: R. Tucker, 1892. c. 2–327 p. D.
(Tucker's lib., v. 1, no. 8.) pap., 35 c.

Linda Figgins and her brother Cecil—an electrical genius—are keeping a lodging-house in London when the story opens. One of their lodgers loves Linda, but will not marry her, as he considers her his social inferior. Linda and Cecil come to America and make millions out of Cecil's electrical motor. Linda meets the impecunious Duke of Powysland in New York society, accepts his offer of marriage, and returns to England in a blaze of glory. She is afterwards suspected of poisoning the Duke and is tried for murder.

Book (The) of knowledge and guide to rapid

Book (The) of knowledge and guide to rapid wealth: 100 facts worth remembering. N. Y., Street & Smith, [1892.] c. 103 p. S. (S. & S. manual lib., no. 35.) pap., 10 c.

\*Boyer, Jos. A. Boyer's legal dictionary of the U.S. and Canadas; cont. a carefully prepared digest of collection laws of each state and territory, Ontario and Quebec, (etc.) Jan., 1892. Phil., Jos. A. Boyer, [1892.] c. 8+368 p. O. shp., net, \$3.

\*Browning, Oscar. Dante: his life and writings. N. Y., Macmillan & Co., 1891. 104 p.

16°, cl., 90 c.

\*Chase, G., comp. Leading cases upon the law of torts; selected by G. Chase. St. Paul, Minn., West Pub. Co., 1891. c. 21+ 299 p. O. shp., \$3.

\*Collins, J. Churton. The study of English literature: a plea for its recognition and organization at the universities. N. Y., Macmillan & Co., 1891. 20+167 p. 12°, cl.,

\*Cunningham, Sir H. S. Earl Canning. N. Y., Macmillan & Co., 1891. 220 p. map, 12°, (Rulers of India ser.) cl., 60 c.

\*District of Columbia. Supremect. Reports of cases; sitting in general term from Mar. 29, 1890, to Mar. 9, 1891, together with a few other cases of prior date not heretofore reported; rep. by Franklin H. Mackey. V. 19, (8 Mackey.) Wash., D. C., The Law Reporter Co., 1891. no c. 8+636 p. O. shp., \$6.50.

Furney, Elliott E., M.D. Culture: a modern method: [a novel.] St. Louis, Mo., I. H. Brown & Co., 1891. 322 p. D. cl., \$1.50; pap., 50 c. (Corr. price.)

\*General digest of the decisions of the principal courts in the United States, (year ending Sept., 1891.) Annual, being v. 6. Rochester, N. Y., The Lawyers Co-op. Pub. Co., 1891. c. 8+2231 p. O. shp., \$6.

Gordon, H. L. The feast of the virgins and other poems. Chic., Laird & Lee, 1891. c.

3-366 p. il. por. O. cl., \$1.50. Much of the author's life was spent in the northwest Much of the author's life was spent in the northwest on the frontier of civilization, where he became personally acquainted with many of the chiefs and braves of the Dakota and Ojibway (Chippewa) Indians. His poems bear evidence to his intimate knowledge of Indian customs, superstitions and traditions. Many are renditions of Indian legends, while others describe recent events which are historical.

Gréville, H:, [pseud. for Mme Alice Durand.] The Princess Roubine: a Russian story; from the French, by G: D. Cox. [New cheaper ed.] Phil., T. B. Peterson & Bros. [1892.] 18-222 p. S. pap., 25 c.

Growoll, A. A bookseller's library, and how to use it. N. Y., Office of The Publishers' Weekly, 1891. c. 5+72 p. S. cl., \$1.
A useful little handbook for the bookseller and library.

A useful little handbook for the bookseller and libra-rian. The volume contains annotated lists of the prin-cipal American, English, German and French book-trade catalogues, trade and literary journals, leading library and auction catalogues, catalogues of dealers in second-hand books with mention of their specialties, etc. These lists are accompanied by concise and prac-tical hints as to how they may best be used, and the volume thus forms a desirable manual, particularly for the young bookseller. the young bookseller.

Habberton, J: The Chautauquans; il. by Warren B. Davis. N. Y., Rob. Bonner's Sons, 1891. c. 4-351 p. D. (The choice ser., no. 51.) cl., \$1.25; pap., 50 c. (Corr. price.)

Hall, C: Cuthbert, D.D. Into his marvellous light: studies in life and belief. Bost., Houghton, Mifflin & Co., 1892. c. 3+354 p. D. cl., \$1.50.

Twenty sermons by the minister of the First Presbyterian Church of Brooklyn, N. Y.

\*Harrison, F:, ed. The new calendar of great men: biographies of the 558 worthies of all ages and nations in the positivist calendar of Auguste Comte; ed. by Frederic Harrison. N. Y., Macmillan & Co., 1891. 18+644 p. 8°, cl., \$2.25.

\*Harrison, Jane E. Introductory studies in Greek art. N. Y., Macmillan & Co., 1891. 8+312 p. il. map, 8°, cl., \$2.25.

Hervey, Maurice H. Dark days in Chili: an account of the revolution of 1891. N.Y., Macmillan & Co., 1891. 11+331 p. il. 8°, cl., \$3.

Hobbs, Aspasia. The man: a story of to-day; with facts, fancies and faults peculiarly its own, containing certain truths heretofore unpublished concerning right relation of the sexes, etc. N. Y., J. S. Ogilvie, [1892.] 3–160 p. D. (Sunnyside ser., no. 47.) pap.,

\*Hooker, Sir Jos. Dalton. Himalayan journals; or, notes of a naturalist in Bengal, the Sikkim and Nepal Himalayas, the Khasia

<sup>\*</sup> In this list, the titles generally are verbatim transcriptions (according to the rule of the American Library Association) from books received. Books not received are indicated by a prefixed asterisk, and this office cannot be held responsible for the correctness of their recora.

Mountains, etc. N. Y., Ward, Lock, Bowden & Co., 1891. 559 p. map, il. 12°, (Minerva lib.) cl., 75 c.; hf. cf., \$1.75.

Huidekoper, Rush Shippen, M.D. Age of the domestic animals: being a complete treatise on the dentition of the horse, ox, sheep, hog and dog, and on the various other means of determining the age of these animals. Phil., The F. A. Davis Co., 1891.

means of determining the age of these animals. Phil., The F. A. Davis Co., 1891. c. 27+217 p. il. O. cl., \$1.75.

Presents a careful study of all that has been written on the subject from the earliest Italian writers. The author has drawn much valuable material from the ablest English, French and German writers, and has given his own deductions and opinions, whether they agree or disagree with such investigators as Bracy Clark, Simonds (in Eriglish), Girard, Chauveau, Leyh, Le Coque, Goubaux, and Barrier (in German and French).

\*Hulme, F. E: The history, principles and practice of heraldry. N. Y., Macmillan & Co., 1891. 281 p. 12°, cl., \$1.25.

Hutchinson, Rev. H. N. The story of the hills: a book about mountains for general readers. N. Y., Macmillan & Co., 1891. 13+357 p. il. 12°, cl., \$1.50.

Tells of the origin and architecture of the hills, and the forces that made them what they are.

\*Indiana. Supreme ct. Index-digest to the Ind. reports: a digest of the decisions reported in the 8 v. of Blackford's reports and the first 126 v. of Ind. reports; by H. Burns. Indianapolis, The Bowen-Merrill Co., 1891. c. 1188 p. O. shp., \$10.

\*Kipling, J: Lockwood. Beast and man in India: a popular sketch of Indian animals in their relations with the people. N. Y., Macmillan & Co., 1891. 12+401 p. il. 8°,

cl., \$6.
McMahon, Patrick Justin. Philip; or, the
Mollies' secret: a tale of the coal regions.
Phil., H. L. Kilner & Co., [1892.] c. 578 p.
D. (Catholic lib.) cl., \$1.25.

\*Maine. Supreme judicial ct. Reports of cases; by C: Hamlin, rep. Me. reports, v. 83. [Hamlin, v. 3.] [1890-'91.] Portland, W: W. Roberts, 1891. c. 688 p. O. shp., \$4.

\*Massachusetts. Supreme judicial ct. An index-digest of the reports of cases, from Quincy to 150 Mass. reports inclusive; by W: Vail Kellen. Bost., Little, Brown & Co., 1891. c. 1290 p. O. shp., \$8.

\*Maycock, W: Perren. A first book of electricity and magnetism for the use of elementary science and art and engineering students, and general readers. N. Y., Macmillan & Co., 1891. 13+133 p. 12°, cl., 60 c.

\*Michigan. Supreme ct. Cases decided from May 8 to July 28, 1891; W: D. Fuller, st. rep. V. 86. Chic., Callaghan & Co., 1891. c. 42+734 p. O. shp., \$3.50.

Mikkelsen, Michael A. The Bishop Hill colony: a religious communistic settlement in Henry county, Illinois. Balt., Md., The Johns Hopkins Press, 1892. c. '91. 2-80 p. O. (Johns Hopkins Univ. studies, 10th ser., no. 1.), cl., 75 c.; pap., 50 c.

no. 1.), cl., 75 c.; pap., 50 c. Contains the story of the (Eric) Jansonists, a body of Separatists who emigrated from Sweden in 1846 and founded a theocratic communistic settlement in the wilds of Illinois. It relates the actual experiences of a community engaged in the realization of the fundamental theory of collectivism. Aside from its interest as a socialistic study, it possesses the merit of being a contribution to the history of the Scandinavian settlements in the northwest, and especially to the early history of the commonwealth of Illinois.

\*Mills, C: H. Supplement to Mills' Thompson on highways, including: the general highway law, county roads, railroads, [etc.,] with table of laws repealed and complete appendix of forms; with decisions to Oct., 1891. Alb., N. Y., Weare C. Little & Co., [1892.] c. 31+200 p. O. hf. shp., \$2.50.

Morley, Margaret Warner. A song of life; il. by the author and Rob. Forsyth. Chic., A. C. McClurg & Co., 1891. c. 4-155 p. D.

A. C. McChurg & Co., 1891. c. 4-155 p. D. cl., \$1.25.
The author is a special student of biology and embryology, a charming writer, and a graceful artist. Her combined attainments have produced a most entertaining book for young people on the life of the flowers, fishes, frogs, birds, etc. There are also two chapters on "The end—and the beginning" and "The world's cradle," the latter referring to eggs and the embryos of life. The book is prettily illustrated in the text by flowers, birds, fishes, etc.

\*New York. Ct. of appeals. Reports; rev. ed., with notes; ed. by Irving Browne and J: T. Cook. Book 16, comprising v. 76-80 inclusive, of the original series, viz.: Sickels' reports, v. 31-35. Alb., Weed, Parsons & Co., 1891. 39+1026 p. O. shp., \$5.

\*New York. Ct. of appeals. Reports of cases (second division) from and including decisions of Apr. 21, to and including decisions of Oct. 13, 1891; with notes, references and index; by H. E. Sickels, st. rep. V. 127. Alb., Ja. B. Lyon, 1891. c. 30+785 p. O. shp., \$2.50.

\*New York. Ct. of appeals. Reports of cases, not reported in the official series, from Feb., 1888, to Apr., 1890; with notes by W. H. Silvernail. V. 2. N. Y. and Alb., Banks & Bros., 1891. c. 31+631 p. O. shp., net, \$3.50.

Nissen, Hartvig. A B C of the Swedish system of educational gymnastics: a practical handbook for school-teachers and the home. Phil., The F. A. Davis Co., 1891. c. 7–107 p. D. cl., net, 75 c.

The first two chapters contain questions and answers such as have been most frequently put to the author in his nearly fourteen years' experience as a teacher of gymnastics, and these two chapters will give a very satisfactory idea of the foundation of the "Swedish system of gymnastics." Other chapters contain what are termed prescriptions for daily lessons.

Pennsylvania. County ct. repts. Index to v. 1 to 9; by Albert B. Weimer. Phil., T. & J. W. Johnson & Co., 1891. c. 2+120 p. O. pap., \$1.50.

\*Pennsylvania. Supreme ct. Reports, v. 142, by Boyd Crumrine, st. rep. V. 27, cont. cases decided at Jan. term, 1891. N. Y. and Alb., Banks & Bros., 1891. c. 23+701 p. O. shp., \$3.50.

\*Rosebery, Lord. Pitt. N. Y., Macmillan & Co., 1891. 9+297 p. 12°, (Twelve English statesmen ser.,) cl., 60 c.

Sanford, Rev. A. B., ed. The Methodist yearbook for 1892. N. Y., Hunt & Eaton, 1891. 133 p. D. pap., 10 c.

Srygley, F. D. Seventy years in Dixie: recollections, sermons and sayings of T. W. Caskey and others. Nashville, Tenn., Gospel Advocate Publishing Co., 1891. c. 400 p. il D. cl. \$2

per Advocate Fuorishing Co., 1991. C. 400 p. il. D. cl., \$2.

Besides being a life of T. W. Caskey, a southern preacher and politician, the volume presents various odd-phases of southern life as they have existed in the recollection of the writer. The following topics, taken from the table of contents, will give some idea of the nature of the book: "An old-time meeting;" "An old

backslider;" "Attacked by wolves;" "Black mamies;" "Coon skins;" "Carding and spinning;" "Daniel Boon's gun;" "Eating a cat;" "Forests and caneprakes;" "Johnnycakes;" "Log-rolling;" "Marks of the tomahawk," etc.

Stowe, Mrs. Harriet Beecher. Uncle Tom's cabin; or, life among the lowly; il. by E. W. Kemble. [New holiday ed.] Bost., Houghton, Mifflin & Co., 1892. c. '51-'91. 2 v., 58+309; 8+381 p. D. silk, \$4; large-pap. ed., 2 v., 8°, cf., net, \$10. An entirely new edition. Mr. Kemble, who illustrates it, has a special genius for depicting the southern negro of the old slave days, and has put some of his most careful and artistic work into the designs. There are sixteen full-page illustrations and over 120 text illustrations. The volumes are richly bound in Persian silk.

\*Tennyson, Alfred, (Lord.) Poetical works. N. Y., Macmillan & Co., 1891. 12 v., 18°,

Walter Graham, statesman: an American romance, by an American. Lancaster, Pa., Fulton Pub. Co., 1891. c. 5+602 p. D. cl., \$1.50. Walter Graham's individual story is a minor inter-

est in a novel that aims to show the political condition of the United States before and after the secession of the Southern States. The time is from 1843 to 1887, and as Walter begins life as a Democrat and finally becomes a convert to the theories of the Whigs, both factions are viewed impartially. The fugitive slave question is especially dealt with.

Wight, Emma Howard. A loveless marriage: a novel. N. Y., J. S. Ogilvie, [1892.] c. 4–247 p. D. (The sunnyside ser., no. 49.) pap., 25 c.

\*Wilson, Sir Dan. Memorials of Edinburgh in the olden time. 2d ed. N. Y., Macmil-

lan & Co., 1891. 2 v., 4°, cl., \$6.

Wood's (W: & Co.) medical and surgical monographs: consisting of original treatises and reproductions in English of books and monographs selected from the latest literature of foreign countries. V. 12, no. 2. N. Y., W: Wood & Co., 1891. c. 5+261-528 p. 11. O. pap., subs., \$1. Contents: The practice of hypnotic suggestion: being an elementary haidbook for the use of the medical profession, by G: C. Kingsbury, M.D.; A practical manual of the bacteriological analysis of water, by Dr. Mignel

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Penn., Supreme ct., Repts., v. 142 (Crumrine)	District of Columbia, Supreme ct.,
ROBERT BONNER'S SONS, N. Y.	v. 19
Habberton, The Chautauquans, corr. price.	LAWYERS' CO-OPERATIVE PUB. Co
50 c.; I.25	N. Y. General digest of the decisions of t
THE BOWEN-MERRILL Co., Indianapolis, Ind.	cipal cts. of the U.S., v. 6
Indiana, Supreme ct., Index-digest to re-	WEARE C. LITTLE & Co., Alba
ports 10.00	Mills, Supplement to Mills' Thom
JAMES A. BOYER, Phila.	highways
Boyer, Legal dictionary of the U.S. and Canadas, 1892	LITTLE, BROWN & Co.,
I. H. Brown & Co., St. Louis, Mo.	Mass., Supreme judicial ct., Inde
Furney, Culture, corr. price50 c.; 1.50	of reports
CALLAGHAN & Co., Chic.	JAMES B. LYON, Albany,
Michigan, Supreme ct., Cases decided from	N. Y., Ct. of appeals, Repts., v. 12
May 8 to July 28, 1891, v. 86 3.50	els)
ROBERT CLARKE & Co., Cin., O.	A. C. McClurg & Co., C
Aldrich, The travels of three insects 1.00	Morley, A song of life
THE F. A. DAVIS Co., Phila.  Huidekoper, Age of the domestic animals. 1.75	Macmillan & Co., N.
Nissen, A B C of Swedish educational	Browning, Dante
gymnastics	Collins, Study of English literature
FULTON PUBLISHING Co., Lancaster, Pa.	Cunningham, Earl Canning Harrison (F.), New calendar of gr
Walter Graham, statesman 1.50	Harrison (J.), Introductory stud
Gospel Advocate Publishing Co., Nashville,	Greek art
Tenn. Sryglev. Seventy years in Dixie 2.00	Hervey, Dark days in Chili
Srygley, Seventy years in Dixie 2.00 HOUGHTON, MIFFLIN & Co., Bost.	Hulme, History and practice of he
Hall, Into his marvellous light 1.50	Hutchinson, Story of the hills Kipling, Beast and man in India
Stowe, Uncle Tom's cabin, new holiday ed.,	Maycock, First book of electricity
2 V	Rosebery, Pitt
- Same, large-pap. ed., 2 vnet, 10.00	Tennyson, Poetical works, 12 v Wilson, Memorials of Edinburgh,
HUNT & EATON, N. Y. Sanford, Methodist year-book for 1892	
Johns Hopkins Press, Balt., Md.	J. S. OGILVIE, N. Y.
Mikkelsen, The Bishop Hill colony50 c.; 75	Wight, A loveless marriage
T. & I. W. Johnson & Co., Phila.	
Penn., County ct., Repts., Index to vols. I	T. B. PETERSON & BROS., Gréville, Princess Roubine, new cha
to 9 I.50	Office of the Publishers' We
H. L. KILNER & Co., Phila.	Growoll, A bookseller's library
McMahon, Philip 1.25	0.0, 000 0

	Gordon, The feast of the virgins \$1.50
)	THE LAW REPORTER Co., Wash., D. C.
)	District of Columbia, Supreme ct., Repts.,
,	v. 19 6.50
	LAWYERS' CO-OPERATIVE Pub. Co., Rochester,
	N. Y. General digest of the decisions of the prin-
	cipal cts. of the U.S., v. 6 6.00
)	WEARE C. LITTLE & Co., Albany, N. Y.
	Mills, Supplement to Mills' Thompson on
	highways 2.50
)	LITTLE, BROWN & Co., Bost.
	Mass., Supreme judicial ct., Index-digest of reports 8.00
)	•
	JAMES B. LYON, Albany, N. Y. N. Y., Ct. of appeals, Repts., v. 127 (Sick-
)	els)
	A. C. McClurg & Co., Chic.
)	Morley, A song of life
	MACMILLAN & Co., N. Y.
)	Browning, Dante 90
5	Collins, Study of English literature 1.00
	Cunningham, Earl Canning
)	Harrison (J.), Introductory studies in
	Greek art
)	Hervey, Dark days in Chili
	Hutchinson, Story of the hills 1.50
)	Kipling, Beast and man in India 6.00 Maycock, First book of electricity 60
)	Maycock, First book of electricity. 60 Rosebery, Pitt. 60
)	Tennyson, Poetical works, 12 v 8.00
	Wilson, Memorials of Edinburgh, 2 v 6.00
)	J. S. OGILVIE, N. Y.
	Hobbs, The man
,	Wight, A loveless marriage 25
	T. B. PETERSON & BROS., Phila.
)	Gréville, Princess Roubine, new cheaper ed. 25 OFFICE OF THE Publishers' Weekly, N. Y.
	Growoll, A bookseller's library 1.00

W. W. ROBERTS, Portland, Me.  Maine, Supreme judicial cts., Repts., v. 83 (Hamlin)		-
STREET & SMITH, N. Y.  Book of knowledge	N. Y., Ct. of appeals, Repts., rev	. ed., Book
BENJAMIN R. TUCKER, Bost.  Allen, Duchess of Powysland	SMITH, N. Y.  TOCKER, Bost. ysland	d, Minn. w of torts. , N. Y.

WEED, PARSONS & Co., Albany, N. Y. Y., Ct. of appeals, Repts., rev. ed., Book WEST PUB. Co., St. Paul, Minn. hase, Leading cases upon the law of torts. WILLIAM WOOD & CO., N. Y. ood's medical and surgical monographs,

LIST OF NEW ENGLISH BOOKS. Selected from the current [London] "Publishers' Circular."

reference for daily use in engineering Lockwood
656 p., 9s Lockwood
Egan, P. The life of an actor. The poetical descriptions by T. Greenwood. Embellished with 27 characteristic scenes, etched by Theodore Lane. New ed.
Roy. 8°, 268 p., 148 Pickering
Gosse, E. Gossip in a library. Post 8°, 340 p., 78. 6d.
Heinemann

#### NOTES ON CATALOGUES.

OTTO HARRASSOWITZ, Leipzig, the well-known antiquarian bookseller, has again laid book collectors and cataloguers of early books under obligations by the issue of an exceedingly satisfactory and interesting work on press productions from the invention of printing to the year 1500. The work is an index to Ludwig Hain's masterly "Repertorium Bibliographicum in quo libri omnes ab arte typographica inventa usque ad annum MD." The work has been prepared by Conrad Burger, and consists of three sections or indices. The first is devoted to the printers of the 15th century, with a chronological survey of the books printed by them. As was necessary, each book-printer's work has been strictly divided into two groups: the authentic productions, with his imprint, and those which, from similarity of type, have been attributed to him by Hain. In the chronological arrangement, undated productions head the list, then those without date of month but with date of year, and then follow those which bear the date of the month as well as year, properly arranged in the order of months. The difficulty of this classification, owing to the divergence of calendars, and the dates in some cases being only Saints' days without date of month, can be readily imagined.

The second section is an index of printed publications which bear neither the name of the printer nor that of the town where printed. The third section consists of an Index of Places. This work presents for the first time, we believe, in concise but comprehensive manner, a chronological index of the printed works of every printer of the incunabula period, with information of the relations of the printers to one another and with the booksellers under whose orders they worked. (6+428 p. 8°, pap., 16 marks.)

THE LAW BULLETIN OF THE STATE UNIVER-SITY OF IOWA, in its second issue, published December, 1891, contains a "Historical Bibliography of the Statute Law of Iowa," by T. L. Cole, of Washington, D. C. Mr. Cole is an expert of long experience in handling session laws. State statute law is his specialty. His list shows a thorough knowledge of books containing the political and legal history of Iowa from the Louisiana Purchase, through the Louisiana, Missouri, Michigan, Wisconsin and Iowa territorial periods to, and including the Code of 1873, with refer-ence to the lately compiled and legalized code of Chancellor McClain. The list is unique. Nothing of its kind has heretofore appeared in Iowa law literature. It is not only of value to lawyers, but is an important addition to the historical lore of the State.

U. HOEPLI, Milan, has issued as No. 105 of his excellent Manuali Hoepli "Letteratura provenzale," a brief history of Provençal literature, by Dr. Antonio Restori. To the many who without being specialists, are interested in the history of European literatures, this little book will be welcome. Dr. Restori, without attempting to give the result of original investigation, presents an orderly and accurate survey of the whole field, with an index and good bibliographical notes.

Catalogues of New and Second-hand Books.— E. Dufossé, 27 Rue Guénégaud, Paris, Americana. (8th ser., No. 1, 1341 titles.)—K. F. Koehler, Leipzig, Litterarischer Weinachts-Katalog, 1891. (95 p. 8°.)-Francis J. Meeker. 756 Broad Street, Newark, N. J., Civil war, military, Americana, prisons and prisoners. fires and firemen. (1027 titles.)-Martinus Nijhoff, 18 Noblestraat, Hague, Holland, Illustrated books, with an index of artists. (No. 227, 775 titles.)—Thos. J. Taylor, Taunton, Mass., Local Americana (No. 32, III titles); also Miscellaneous (No. 31, 163 titles).

#### AUCTION SALES.

[We shall be pleased to insert under this heading, with out charge, advance notices of auction sales to be held anywhere in the United States. Word must reach us before Wednesday evening, to be in time for issue of same week.]

JANUARY 4-5. 3:30 P.M.—A thousand curious, quaint and out-of-the-way books, including a Columbus Psalter of 1516, etc. (405 lots.)—Bangs.

JANUARY 25-29.—Scientific library of the late Prof. G. A. Wilken, of the Leyden University. (2113 lots.)—E. J. Brill, Leyden.

# Che Publishers' Weekly.

FOUNDED BY F. LEYPOLDT.

JANUARY 2, 1892.

The editor does not hold himself responsible for the views expressed in contributed articles or communications.

All matter, whether for the reading-matter columns or our advertising pages, should reach this office not later than Wednesday noon, to insure insertion in the same week's issue.

In case of business changes, notification or card should be immediately sent to this office for entry under "Business Notes." New catalogues issued will also be mentioned when forwarded.

Publishers are requested to furnish title-page proofs and advance information of books forthcoming, both for entry in the lists and for descriptive mention. An early copy of each book published should be forwarded, as it is of the utmost importance that the entries of books be made as promptly and as perfectly as possible. In many cases booksellers depend on the Weekly solely for their information. The next important reason is that the Record of New Publications of The Publishers' Weekly forms the basis of "The American Catalogue" and so the basis of all trade bibliography in the United States.

"Every man is a debtor to his profession, from the which, as men do of course seek to receive countenance and profit, so ought they of duty to endeavor themselves by way of amends to be a help thereunto."—LORD BACON.

# THE PROFESSION OF BOOKSELLING, VI. THE ARRANGEMENT AND DISPLAY OF STOCK.—VII.

WHENEVER possible, the shelving should be so built that the top shelf may be within the reach of an average-sized person. As already pointed out, shelving should not be run clear up to the ceiling, for the reasons given. If your store is high enough to allow of it, build a gallery around the whole or a part of it. Even then there should be at least a foot or two of space between the top of the shelving and the ceiling. The shelves should be easily accessible to the customer, and never should counters or any other obstruction be placed in front of them that would in the least convey to the mind of the bookbuyer that the shelves are forbidden territory. On the contrary, they should be as open to the customer as the tables, and your patrons should be invited on every occasion to inspect your stock on the shelves at their pleasure. We suspect that more fatal errors are made in this direction by the retailers than they are aware of. Customers in general, and bookbuyers in particular, are naturally timid or diffident in a store, and fearful of getting into places where they are not welcome; and all are more or less impressed

with the fact that by tradition the space behind counters and tables is sacred to the storekeeper and his clerks. Do all you can to disabuse the minds of your patrons of this notion, and let it be widely known that all are allowed free access to every part of your store. Impress them with the belief that you have the utmost confidence in them-it will seldom be abused. You may now and again lose a book; but you will oftener find, here and there in your store, customers taking down a book from this shelf and another from that, until a small pile is built up, the profits on which will amply repay you for the trust you repose in the public at large. If there is anything more gratifying to a bookbuyer than to feel that he may browse unmolested in your store, and explore every nook and corner in it, we should like to know it. The retailer wise in his day will encourage it.

In a crowded store much room may be gained by placing skids of shelves under the tables. These will be found useful for holding surplus stock, or any small classification that may be in demand for the moment. Regarding surplus stock, of course the average dealer will be careful of having more than he actually needs. But there are times when the temptation to make an extra five per cent. will be too great to be resisted, and such stock will be laid in. Put such always in the most conspicuous place under your counters, and affix to each lot slips of paper, giving title and price. Every time you pass look at them and remind yourself that there lies the profit of your business. This will probably nerve you to renewed exertion to pass them along to the public. Under no circumstance put such stock where it can't be seen, because of it nothing is more true than "out of sight out of mind." Putting it in some obscure place simply hides your errors of purchase, and creates a disagreeable sinking fund. Of course, we are not now speaking of the surplus of standard or ready-selling stock, which is bought in quantities for convenience, but of "flyers."

Arrange your surplus stock alphabeticallyindeed, the alphabetical arrangement should be the keystone of your whole establishment. It is as important a factor in doing business in a bookstore as oil is in the running of machinery. Your classification should begin with A, say on the right-hand side as you enter the store. Beginning in the corner let it run around the store. The subdivisions should also begin with A on the counter shelf at the right-hand corner. Continue the alphabet along each shelf, from section to section, working towards the rear of the store. By following this arrangement, no matter on what system you may keep your stock, you will be able to locate your subjects without difficulty,

as well as to find the books in the publishers' sections. Of course, system and order must be insisted upon. Though considerable labor will be required to keep up this arrangement, and though it may necessitate much shifting and changing as new books go to stock, it will be found to pay best in the long run.

No large retail bookstore should be without a stock clerk—we mean one whose principal, if not sole, duty should be to look after the care and arrangement of the books from the moment they enter the store until they are finally sold. It is false economy to do otherwise. It is above all bad policy in the busy season to oblige the salesman to give time to such drudgery and labor, when he should at all times be physically as well as mentally fresh to pay attention to getting the goods out and the money in.

Keep reserve of small shelves, covered with some good material, and made to fit the tables. They will be found handy in rearranging stock, or for displaying any special line. They also add at times considerable room to your tables. Don't be too ready to break up your wooden boxes. Large or small they often come in handy in an emergency as shelves, or aids to decoration.

WE remind the trade that our Annual Summary Number will be issued the last week of this month, and ask that they will promptly forward copy for their advertisements for that number. This number has come to be recognized by the bookseller as one of the most important and useful of the year, especially for keeping track of the publications of those houses issuing only occasionally. It is the latter who lose most by not keeping themselves before the public and booksellers, and we therefore urge upon all such whose books we cheerfully record through the year free of cost to them, to give us their proportionate contributions to the advertising pages of this number.

The result of the action recently brought by Mr. Pinnock against Chapman & Hall puts the writers of realistic fiction, in England at least, in an uncomfortable position. Major Ellis wrote a series of West African stories. In one of those stories Mr. Pinnock, a retired West African merchant, resident at Brighton, insisted upon recognizing himself painted in no favorable light, and he sought consolation by an action for libel. The ugly face and all, and the judge pronounced the book libellous. Damages £200. Result: realistic fiction must in future contain less realism and more fiction.

#### A NATIONAL THEATRE.

IT has been proposed to establish a National or "endowed" Theatre in this country similar to that of ancient Athens and of several modern continental cities. The plan is endorsed by such names as W. D. Howells, Mark Twain, Charles Scribner, A. G. Palmer and others equally competent to see and weigh the advantages and drawbacks of their scheme. While this question is being decided a publishing enterprise to be known as The National Theatre, 137 Eighth Street, New York City, has begun active work in the issuing of essays by well-known writers on the subject under discussion, and also of ideal and literary plays by poets and dramatists of reputation, which shall appeal to the higher intelligence and have distinctively American characteristics. The first series of these plays is called *The New World, Comédie Humaine*, and it claims to present the heroic and prosaic aspects of American life in a new way. The separate plays of this series are "The Cynic, or, American statesman," dealing with politics and presenting an ideal statesman who is also a typical American; "A New World Troubadour, or, chivalry's afterglow," a mixture of history and fiction, introducing General Lee's camp, the Carpet Bagger from the North and other incidents of the Civil War; "The Adept, or The Occultist," "The Shysters, an arraignment," "The Journalists," etc. Each play is issued in a 50 c. volume neatly printed and bound. I subscription price will be \$5 for twelve plays.

#### A JAPANESE BOOKSELLER'S ADVER-TISEMENT.

The Japanese have unique ways of doing things. Here, for example, is the advertisement of a Tokio bookseller: "The advantages of our establishment—I. Prices cheap as a lottery; 2. Books elegant as a singing girl; 3. Print clear as crystal; 4. Paper tough as elephant's hide; 5. Customers treated as politely as by the rival steamship companies; 6. Articles as plentiful as in a library; 7. Goods despatched as expeditiously as a cannon-ball; 8. Parcels done up with as much care as that bestowed on her husband by a loving wife; 9. All defects, such as dissipation and idleness, will be cured in young people paying us frequent visits, and they will become solid men; 10. The other advantages we offer are too many for language to express."

#### EXIT THE " ECOLE ESTIENNE."

A UNIQUE educational institution in Paris has been abolished by the City Council. The intention of its founders, also the City Council, was to give to Paris a school at which all the technical details of bookmaking would be taught. The school was named the Ecole Estienne, and was started with a corps of "professors" of type-setting, printing, engraving, and bookbinding.

setting, printing, engraving, and bookbinding.

The professor of bookbinding was also janitor of the building, and when his morning lecture was done he accompanied his students to luncheon in the janitor's quarters, where his wife managed a little restaurant. A compositor from a large job office took the professorship of typesetting, and a locksmith for some inscrutable reason got the professorship of paper and papermaking.

The president of this faculty was M. Magnuski, formerly instructor in arithmetic in a public school in Paris. Prof. Magnuski was unsatisfied by his honors, authority and salary, and so in drawing for funds on the city he took to check raising, his masterpiece in this particular being the placing of a "3" before "720 francs" on an order on the City Treasurer.

This performance directed the attention of the City Council to the Ecole Estienne, and led to its abolition, as it had failed to demonstrate its usefulness to the public. So the professors of typesetting and printing and bookbinding and pictures and paper have been retired on half pay, and the doors have been closed.

#### OBITUARY NOTES.

ISAAC SMITH, who died suddenly at the resi-pence of his niece, Mrs. Clayton Platt, 90 West Sixty-eighth Street, New York, December 22, had been for many years identified with Ivison, Blakeman, Taylor & Co., conducting the litho-graphic branch of the firm's business. He was born in New York City sixty-one years ago. saw service in the late war as Captain of Company D, Twenty-second Regiment, National Guard,

WILLIAM H. PYNE son of John Pyne, for many years one of the best-known booksellers in New York, died in New York City December 26, aged thirty-five years. Wm. Pyne was brought up to the book trade, but after the sale of his father's business became a clerk in the Street Cleaning Department. Then he obtained a position as clerk in the Bureau of Permits, and when this department was changed and placed under the Mayor's control at the Marshal's office he was made Complaint Clerk, and held the office nearly eight years.

#### JOURNALISTIC NOTES.

THE twenty-fifth volume of Harper's Bazar begins with the number for January 2, 1892. This number contains the opening chapters of a new serial by Walter Besant, entitled "The Ivory Gate;" also a charming Knickerbocker story, "The First Foot," by Agnes Carr Sage, illustrated by Rosina Emmet Sherwood.

The Magazine of American History opens its twenty-seventh volume with the new year. This magazine is deservedly popular, its contents being always fresh and valuable. The January number is notably good. The leading paper by Hon. Arthur Harvey, the President of the Canadian Institute, is the first part of "A Critical and Common-sense View of the Enterprise of Christopher Columbus," uniquely illustrated. The question, "Was America Discovered by the Chinese?" is discussed by Rev. Dr. Glover. Those who look for the editor's contribution will find it in a clever and informing account of " Prince Henry the Navigator," the first to conceive the bold project of opening a road through the unexplored ocean, who, it is claimed, was the originator of the impulse which sent Columbus subsequently to our shores. Some things about "Collis P. Huntington," by Hubert Howe Bancroft; "Canada from a European Point of View in 1761," and other contributions, complete a splendid number of one of the best magazines of history in the English language.

#### LITERARY AND TRADE NOTES.

"WOTTON REINFRED" is the title of the story by Thomas Carlyle which is to be published shortly in England. It is to appear in the same volume with his lately printed "Excursion to Paris."

MACMILLAN & Co. have in press a translation of Kant's "Kritik der Urtheilskraft," by the Rev. J. H. Bernard, fellow and lecturer of Trinity College, Dublin, and joint author with Prof. Mahaffy of "Kant's Critical Philosophy for English Readers."

THE Commercial Travellers' Club of New York has been organized and has secured permanent quarters at 115 East Fourteenth Street, New York. Travelling men in every line are welcome to call at the club and become identified with what must become a power with the men who handle the "grip."

A "GENERAL ENCYCLOPEDIA of the History and Science of the Jews" has been undertaken by J. Singer, in Paris, and will comprise twelve large volumes. The author hopes to present the main facts of Jewish history, and to show the effects of the Jewish race upon the various factors of civilization, science, literature, commerce, in-dustry, etc. The work will not be finished for some time.

READERS of Carlyle have often inquired whether it was possible to obtain some accurate text of the course of lectures on literature which he delivered in 1838. They will, therefore, be glad to hear that these lectures are now about to be published by Ellis & Elvey, of London. The text now to be issued is derived from the report taken at the time by the late T. C. Anstey, two separate transcripts of which have been in the hands of the

Sampson Low, Marston & Co. will publish a volume by Mr. J. H. Norman, entitled "Metal Money and the Exchanges." The work professes to be a complete guide to the twenty-nine monetary systems used throughout the world, in the light of Mr. Norman's own unit of weight system, which has obtained the approval of not a few specialist authorities; and also to give a simple method of ascertaining the absolute pars of exchange in both gold and silver using countries, by calculating premium and discount always upon a single factor.

LONGMANS, GREEN & Co. will shortly publish a story of theatrical life, with a preface by Mr. Walter Besant, entitled "Dorothy Wallis." This book is really an autobiography. It is the life of a girl related by herself in a series of letters written from day to day, as the events occur, to her lover, who is a young doctor in the service of a line of . steamships. Her guardian and uncle robs her of her fortune, and she has to maintain herself. How she does this, with what courage and against what odds, the opening chapters relate. She resolves, however, being impelled by a genuine love for the art, to adopt the profession of actress; she obtains an engagement with a travelling company, and she relates her experiences and her advent-

SURPRISED at the offer made by the Cosmopolitan to furnish with that magazine, at a slight advance in price, either the Grant, the Sherman, the Sheridan or the McClellan memoirs, the Critic has made inquiry of the publishers to

learn how it can be done, with the following result: "There had been an overproduction of war material in newspapers, books and magazines, Mr. Hall declared, and the inevitable reaction had come. The business had been tremendously overdone. People would buy a work on any subject rather than the civil war, and the consequence was that even so great a book as the Grant, which, if it had been the only one of the sort, would have continued to sell enormously, had been simply choked to death in the suicidal competition. Naturally enough, they had printed an unprecedentedly large number of sets in advance of sale, promptness in filling orders being of the utmost importance in handling such a work, and the ultimate dwindling of the 'boom' had left them with perhaps 25,000 copies in stock, while to these had been added some 5 or 10 thousand more, thrown back upon their hands as the result of legal proceedings they had brought against faithless agents. This stock was as so much worthless timber, and every cent realized upon it was clear gain."

#### BUSINESS NOTES.

NEW YORK CITY.—Francis Walsh, late of 1337 Broadway, has removed to 137 E. 23d Street, where he will resume the old-book business in conjunction with theatrical photographs, etc.

#### TERMS OF ADVERTISING.

Under the heading "Books Wanted," subscribers only are entitled to a free insertion of five lines for books out of print, exclusive of address (in any issue except special numbers), to an extent not exceeding 100 lines a year. If more than five lines are sent, the excess is at 10 cents per line, and amount should be enclosed. Bid for current books and such as may be easily had from the publishers, and repeated matter, as well as all advertisements from non-subscribers, must be paid for at the rate ments from non-subscribers, must be paid for at the rate of 10 cents per line.

Under the heading "Books for Sale," the charge to Under the heading "Books for Sale," the charge to subscribers and non-subscribers is to cents per line for each insertion. No deduction for repeated matter. Under the heading "Situations Wanted," subscribers are entitled to one free insertion of five lines. For repeated matter and advertisements of non-subscribers the

charge is to cents per line.

All other small advertisements will be charged at the

uniform rate of 10 cents per line. Eight words may be reckoned to the line.

Parties with whom we have no accounts must pay in advance, otherwise no notice will be taken of their communications.

munications.

Parties desiring to receive answers to their advertisements through this office must either call for them or
enclose postage stamps with their orders for the insertion
of such advertisements. In all cases we must have the
full address of advertisers as a guarantee of good faith.
Houses that are willing to deal only on a cash-on-delivery basis, will find it to their advantage to put after
their firm-name the word [Cash].

#### BOOKS WANTED.

In answering, please state edition, condition, and price, including postage or express charges.

ED. ACKERMANN & Co., 45 LA SALLE ST., CHICAGO, ILL. Publications of the Archæological Inst. of America: First Annual Report, 1880; Bulletin, no. 1 (Work of the Institute in 1882).

Northwestern Builder and Decorator, v. 4, no. 2, Feb.,

1890, and no. 9, Sept., 1890.

Inland Architect, v. 9, 1887, nos. 3 and 4, March and April.

The Builder, London, v. 60, no. 2500, Jan. 3, 1891. Habershon's Ancient Half-Timbered Houses of England. London, 1836.

AM. MAG. EXCHANGE, SCHOHARIE, N. Y. Life, nos. 381, 385, 388, 392, 397, 405, 406, 413, 422, 436, 441. Late nos. of Century, Harper, Scribner and St. Nicholas.

AMERICAN PRESS Co., BALTIMORE, MD. [Cash.] Memoirs of Cardinal de Retz.

"Madame de la Fayette.

Second-hand. The Galaxy, Dec., 1868.
Appletons' Journal, v. 12, p. 75; v. 19, p. 421.

WM. BALLANTYNE & SONS, 428 7TH ST., N.W., WASH., D. C. Mother, Home and Heaven, by Mrs. J. P. Newman.

W. L. BEEKMAN, 55 E. 5TH ST., ST. PAUL, MINN. Once a Month, Aug. and Nov., 1869.
Putnan's Magazine, V. 1, no. 5, 1868.
The Baptist and the National Centenary, 1876.

W. E. BENJAMIN, 751 BROADWAY, N. Y. [Cask.] Eaton's Ferns of N. America. v. 2. Moorish Ballads. Funk & Wagnalls. Brinley Library Catalogue, pts. 1. 2. 3. Set British Poets, 130 v., Little, Brown & Co.'s ed. Set Encyclo. Britannica, Scribner's ed., hf. mor.

Brentano's, 5 Union Square, N. Y. [Cash.] The Vagabonds, Trowbridge, il. ed. Bulwer's Lost Tales of Miletus.

Ency. Britannica, Stoddard, after v. 20; Supplement, 5 v.; also, v. 4 and 5 additional. Ency. Britannica, Scribner's, complete, shp. or hf. rus.,

Ency. Britannica, Scribner's, compinew and fresh.
Life of Beau Brummel.
Cooper's Naval History of U. S.
Japanese Jingles.
Janvier's Guide to Mexico.
Any works on Napoleon.
De Peyster's Life of Gen. Kearney.
Undivine Comedy, a copies.

Undivine Comedy, to copies.
Unpublished Poems of Burns, limited ed.
Les Lettres et Les Arts, in French or English, complete
set or pts., bound or unbound, Scribner's ed.

W. H. Brett, Public Library, Cleveland, O. Atkinson, Emma, Queens of Prussia.
Our Wards.

Farmer, Physical Basis of a Belief in Immortality. Magazine of Western History for May, 1889.

SAMUEL CABOT, 70 KILBY ST., BOSTON, MASS. Hawthorne's Fanshawe, first ed.

N. R. CAMPBELL & Co., Boston, Mass. Audubon, Birds, 8° ed. "Ornithological Biography.

Any political or war caricatures.

N. A. Rev., 1847 to 1854; v. 80 to 100; 1877; and v. 137,

139 and 143.
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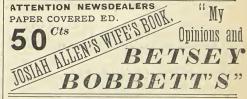
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